



IT Consulting Essentials: A Professional Handbook

Dave Faulise

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IT Consulting Essentials is a compilation of example work products that Dave Faulise developed, refined, re-used, and shared with other consultants to help them help their clients. The book also includes numerous client stories that describe how Dave created and used many of these examples. As one of his clients describes it, this book is the “See Spot Run” version of how to create and operate an IT consulting practice.

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