



Insurance Law Client Strategies: Leading Lawyers on Decoding and Drafting Insurance Policies, Formulating Case Strategies, and Maximizing the Value of ... (Inside the Minds)

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Aspatore Books Staff Insurance Law Client Strategies is an authoritative, insider's perspective on best practices for counseling both policyholders and insurance companies on claims and policy disputes. Featuring partners and chairs from some of the nation's leading law firms, these experts guide the reader through developing a client/attorney relationship, maximizing the value of the attorney, and analyzing the intricacies of insurance law. From formulating case strategy to determining settlement vs. litigation, these leaders offer expertise on drafting insurance policies, analyzing coverage, and assessing regulations. These top experts offer a clear understanding for the many components of insurance law involving regulatory filings, corporate merger agreements, employee claims, the appeals process, and reinsurance issues. Additionally, these top lawyers give tips on the importance of evaluating documentation, decoding insurance policies, and understanding the impact of financial implications. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today as these experienced lawyers offer up their thoughts around the keys to navigating an increasingly-enforced and ever-changing area of law.

Inside the Minds provides readers with proven business intelligence from C-Level executives (Chairman, CEO, CFO, CMO, Partner) from the world's most respected companies nationwide, rather than third-party accounts from unknown authors and analysts. Each chapter is comparable to an essay/thought leadership piece and is a future-oriented look at where an industry, profession, or topic is headed and the most important issues for the future. Through an exhaustive selection process, each author was hand-picked by the Inside the Minds editorial board to author a chapter for this book.

Chapters Include:

1. Eric Hermanson, Partner, Choate, Hall & Stewart LLP - "Insurance Litigation: Analysis and Strategy"
2. Barbara J. Zabawa, Attorney, Whyte Hirschboeck Dudek SC "Ensuring a Successful Outcome for the Client"
3. Carlos Emiliano Needham, Partner, Manatt, Phelps & Phillips LLP "Approaches to Insurance Coverage Disputes"
4. Bradley J. Baumgart, Partner, Kutak Rock LLP "Insurance Coverage for Contractual Liability: The Role of Insured Contract and Additional Insured Provisions in CGL Policies"
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11. Barry D. Liss, Principal, Kalison, McBride, Jackson & Murphy "A Look at Health Insurance Law"

12. Marc M. Tract, Partner, Katten Muchin Rosenman LLP "Insurance Law and Regulation: A Personal View of a Means to an End"

Appendices:

Appendix A: Engagement Letter

Appendix B: Sample Coverage Opinion

Appendix C: Commercial General Liability Coverage Form

Appendix D: Examples of Insurance Regulatory Representation

Appendix E: Appraisal Protocol Order

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